# Smartphone Business Apps

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### Background

- iPhone has changed the game
  - All users now want to run real apps on their smartphones
- It's a huge win for businesses
  - Workers are productive everywhere, anytime
  - Smartphones are cheaper than laptops
  - They have senses (sight, hearing, touch) that laptops never had
- But
  - Its difficult to write apps for all smartphones that your people have (without a smartphone app framework)
  - Good smartphone apps are different than good web apps or good desktop apps

# What's Different v. Consumer iPhone Apps?

- get users information quickly
- make the information always available
- usually tie into some larger backend system

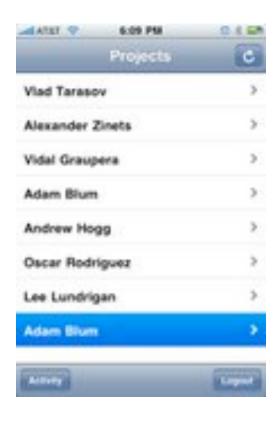
### What's Different v. Web Apps

- focus on single tasks
- less data types
- leverage the device

#### **Context Sensitivity**

- take users right to the data
  - common metaphor: list of records at top level
  - or a map with objects
  - using location, time, user info to select
- but no top level lists to select the right object type/function
- settings as an option on the tab bar

### **iPivotal**

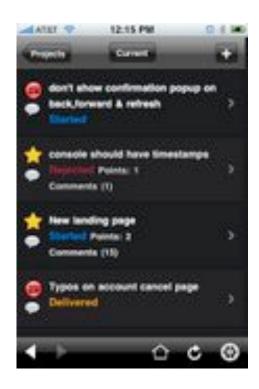


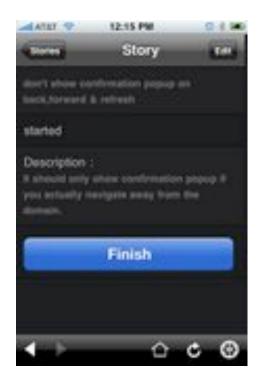




# TrackR (Koombea)



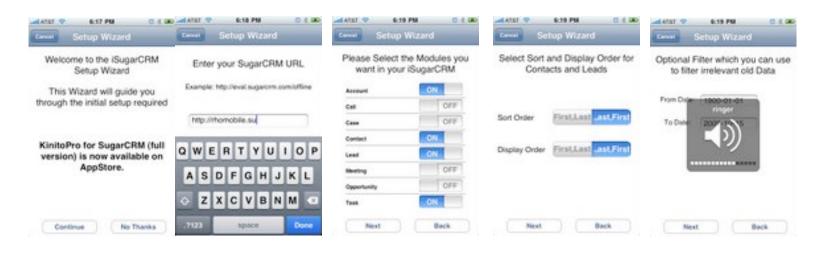


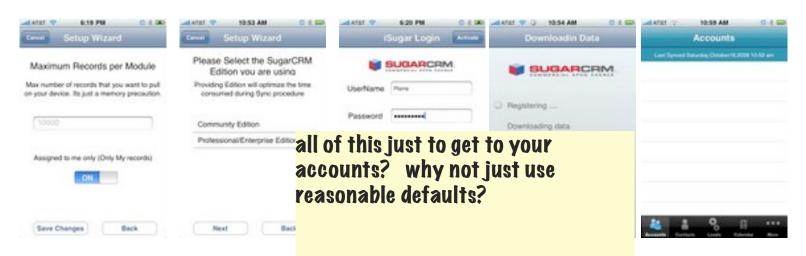


## Limit Objects/Functions

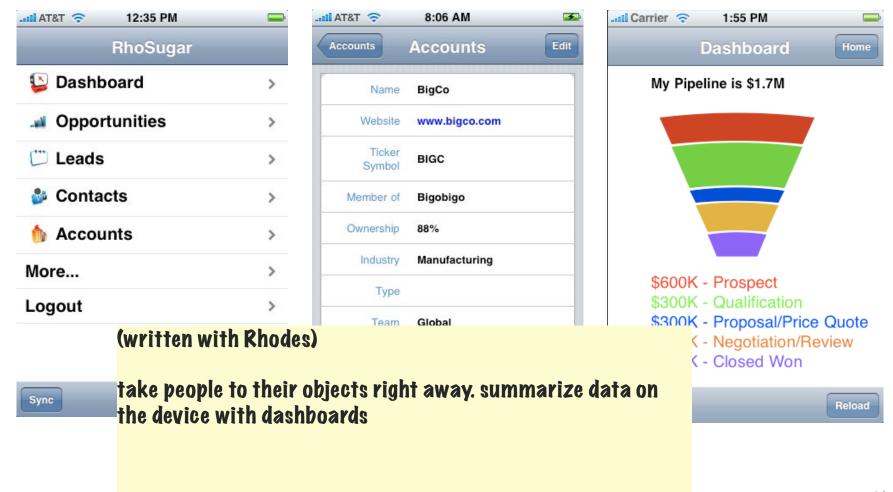
- ideally one main object types
- no more than two or three "dependent objects"
- limit features/functions/actions on objects

#### What Not To Do: KinitoPro





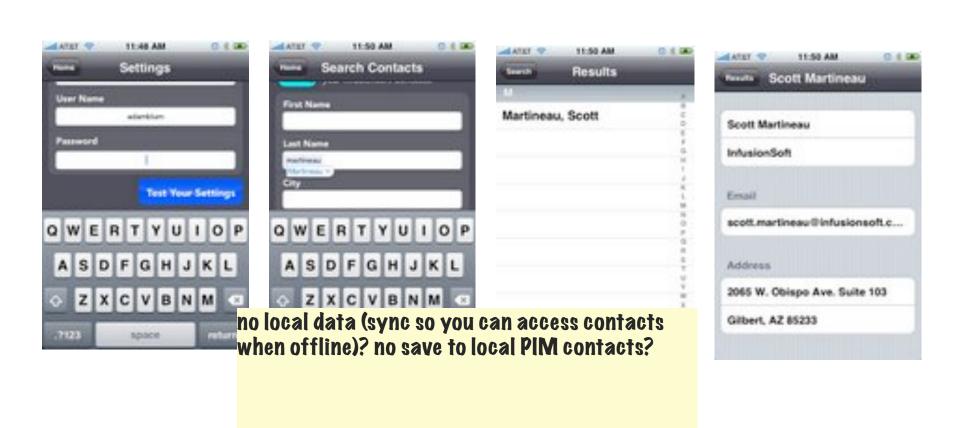
## What To Do: Open Health



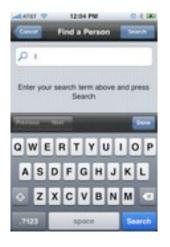
#### **Local Data**

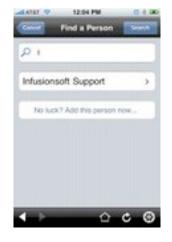
- make it possible to use the app without connectivity
- insure that user's work on transactions (Create/Update/Delete) is never lost
- automatically cache (through database or otherwise) frequently used data

#### **IFusion**



#### **InfusionSoft**



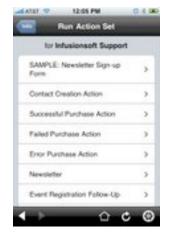










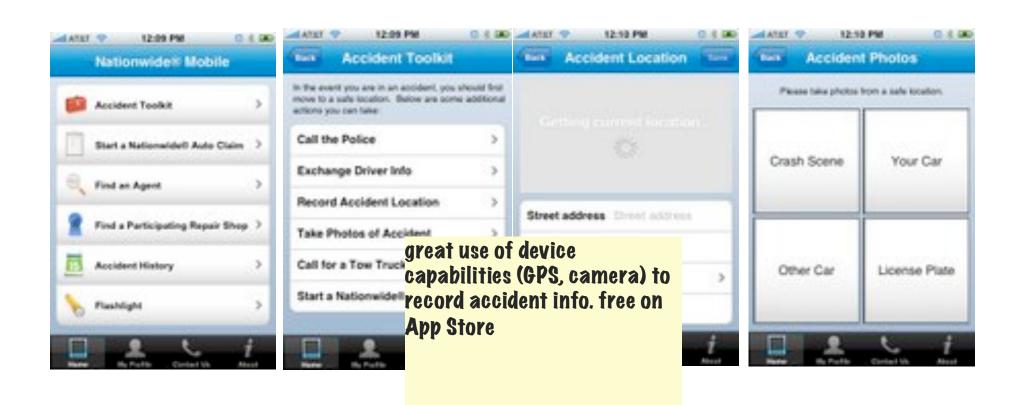


written with Rhodes. data is synced and available offline. robust set of capabilities on each contact (tags, followup sequence, history, action set). save to PIM (address book)

#### **Device Capabilities**

- smartphones have senses: sight, hearing, touch
- don't do myopic web ports
- you can probably use:
  - GPS
  - mapping
  - PIM contacts
  - camera

# What To Do: Nationwide Claims App



#### Rapid Iterations

- deliver small identifiable features frequently
- use a toolset that enables rapid iteration
  - Objective C might not be the best one for that

#### **Rhodes Architecture**

